



CERTIFIED DISTRESSED
PROPERTY EXPERT®

Listing Agent Interview Questions

Date _____ Buyer (client) _____

Target Property Address _____

Listing Agent _____ Brokerage _____

List Price _____ Prepared by _____

1. Is the listing still available? _____
2. Do you have any offers on the property? _____
3. Have the offers been executed and submitted? _____
4. How many contracts will you be submitting to the lenders? _____
5. What is the seller's hardship? _____
6. Is the seller insolvent? _____
7. Have you reviewed the seller's financials? _____
8. In what stage of foreclosure is the seller/property? _____
9. Who is/are the lenders? _____
10. Have you verified the parties on the mortgage and the deed? _____